

# Business IT Solutions for a truly custom experience



Sage 200



Cloud Hosting



Business Training



Software Development



# Solutions for your business

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## A modern heritage

Since our inception in 1987, Paradise Computing has been creating and delivering innovative IT Solutions and Business Training for a broad range of industry sectors throughout the UK.

Based centrally in the beautiful country estate of Althorp in Northampton, we provide specialist expertise in:

**Sage 200cloud ERP**  
**IT Services**  
**Microsoft 365**  
**Cloud technologies**  
**Bespoke software development**  
**Business Training**

With our founder still at the helm, along with an experienced and passionate support team, our trusted methodology allows us to focus on your individual business needs at a very personal level.

Working as part of your extended team, our approach is centred around helping clients embrace IT solutions to support business growth, inspire collaboration, increase productivity and drive greater customer engagement.



# ERP Solutions

## for your growing business

### Paradise as your trusted Sage Partner

With over 30 years of experience and knowledge integrating Sage systems, you are assured of the best possible technical expertise and practical support for your individual business requirements.

### Keep your edge & supercharge your growth

Sage 200cloud is a powerful business management solution that brings you the freedom to work how and when you want. Designed to manage your finances, customers and business insight with one solution – and propel your business to the next level.

Ideal for companies with a turnover of £1 million to £50 million, or typically 10 to 200 employees, Sage 200cloud works across all business sectors and delivers scope to grow.

### Discover true business freedom

Manage your business on the move, with the power of a desktop combined with the freedom of the cloud. Providing real-time business insights and data integration whenever you need it, wherever you are.

### Run a smarter, more connected business

There are a huge range of choices available to allow businesses with specific needs to pick and choose the modules relevant to their business. Sage 200cloud offers the choice and flexibility to fit the needs of your business as it evolves.

### Access your data anytime, anywhere

Sage 200cloud makes it easy to access critical information when you're out of the office visiting customers or suppliers, and makes home working straightforward.

**sage** 200cloud

**sage** 200cloud

### Financials - Managing your financial position

Know the financial position of your company at any point in time. Analyse historical trends and data to get accurate information to make critical business decisions.

### Commercials - Supply Chain, Stock & Sales Orders

Sophisticated stock management linked to your financial data. Increase productivity by 40% by streamlining processes, improving efficiency, cutting costs and improving customer service.

### Workspaces & Connected User - Data access

Improve data visibility and productivity with Workspaces and Connected User. Configurable, role-based workspaces enable you to access, manage and share business insight wherever you are.

### Business Intelligence - Greater control

Plan strategically for growth and change with tools that help you identify key trends and patterns. Spot opportunities for innovation and identify improvements in productivity and growth in every area of your company.

### Project Accounting - Keeping track

Sage 200cloud helps you control your costs and maximise your profits by understanding the detail of each and every project you manage.

### Sales and Marketing - Pipeline management

No matter how, when or where your customers, partners and prospects interact with your business, Sage 200cloud helps you manage these important relationships easily and intuitively.

*"The team at Paradise Computing exceeded expectations when they provided us with Sage 200. The Sage 200 software delivers the perfect solution to effectively link our sales, warehouse and financial management together."*

*Dynamic Office Seating*



# A truly **custom** experience

## Software Development

### Solutions to suit your business needs

As experienced Microsoft and Sage application developers, we can design, develop and deliver the perfect bespoke software development service for your business.

### Making your software work the way you want it to

We build powerful, complex, yet user friendly solutions to fit your business requirements.

Having delivered multiple software projects across a variety of industries, we have a wealth of experience in working with customers ranging from small local businesses right through to large multinationals.

### Technologies

Our dedicated in-house team members are experts in web, mobile and desktop application development.

Our highly skilled and knowledgeable professionals also have experience across all Microsoft platforms and languages, including ASP.NET, JS, AngularJS, MVC, Xamarin, .NET Core, SignalR and Azure.

### Portability and Freedom

Paradise do not tie you in contractually. We will not withhold your data, meaning you can request the source code for your own software at any time.

# Enhancing your systems

### Rapid Application Development

Since 1987, Paradise has developed hundreds of applications, providing a Rapid Application Development (RAD) approach to software design, development and testing. This ensures you receive high quality individual solutions that are delivered on time and on budget.

### Keeping it personal

There are many advantages to commissioning your own bespoke software. Personalised solutions can be adapted to suit your changing business needs, with custom add-ons specially designed to be compatible with your existing systems.

### Paradise Computing as your Partner

Our focus is always on delivering exciting and innovative software solutions, tailored to your exact requirements, along with an exceptional customer experience. We ensure your software and systems work the way you want them to.

Call us on **01604 655900** to start exploring various solutions or to discuss your specific requirements.

*"Paradise Computing turned a suite of problem solving ideas into a bespoke piece of software development, a web based application with an SQL Database, to record time logging activities against Sage 200 BOM operations."*

*Wolf Safety Lamp Company*



# At the pulse of your business operations

## IT Services

### Microsoft Gold Partner

As a Gold Partner, we are one of the top one percent of Microsoft elite partners worldwide. Each and every one of our clients understands the critical importance of the right business partnerships for the success of their business and this is why they partner with us.

From supporting your on-premise infrastructure, to provisioning entire cloud-based solutions, as a Gold Partner, Paradise Computing has the experience, expertise and backing to help you achieve more.

Paradise can help you evaluate all the available options to support your current and future systems.

### ISO 27001 Certified

ISO 27001 is the only auditable international standard that defines the requirements of an information security management system (ISMS).

Our certification demonstrates that we have defined and put in place best-practice information security processes and work within a globally benchmarked framework.

*"As a market-leading supplier of food processing machinery, service & consumables, Cutting Edge Services first partnered with Paradise Computing in 2017 to provide Sage 200 support to our UK and Ireland operations. After being impressed with their refreshingly straightforward approach we migrated to a fully hosted private cloud solution in February 2019. The project was wide reaching, impacting every area of our business but was well managed and delivered both on time and within budget.*

*The private cloud platform has exceeded our expectations. At every stage throughout our relationship we have been delighted with the outstanding support and training offered by the Paradise team who have been professional and customer-focused throughout. We look forward to continuing to grow our partnership with Paradise in the future as we extend our cloud-first IT strategy."*

*Cutting Edge Services*

# Expand your team's bandwidth

### Support Services

Our mission is simple: to swiftly resolve your IT issues and action your support requests as efficiently as possible. We work with computers, but ultimately we are people who help people and we value the reassurance of giving you a friendly human voice at the end of the phone.

By inviting us to work as part of your extended team, you also benefit from expanded support capabilities, reduced operational costs, protected capital expenditure and lower IT operating expenses.

### Staying ahead

Technology evolves at a lightning-fast rate. We help you keep up with the changing requirements of your maturing business by providing predictable controlled costs, increasing efficiency, direct access to specialist expertise, greater uptime and up-to-date software and technology.

### Scalability

Gain the flexibility of being able to quickly scale your resources up or down as your business evolves. We don't just know IT, we also know business. We share this experience to keep our relationship growing, together.

**Backup**  
**Help Desk**  
**Monitoring**  
**Data Security**  
**Cloud Hosting**  
**IT Consultation**  
**Network Support**  
**Customer LAN Support**  
**Hardware Configuration**

# Everything you need Everywhere you go

## Cloud Hosting

Having access to your business data and applications, anywhere, anytime, from any mobile device, opens up a whole new world for your business, your employees and your customers. Benefits include:

### Cost

Eliminates capital expense of buying hardware, software, setting up and running on-site data centres.

### Speed

On demand resources give greater flexibility and take the pressure off capacity planning.

### Global scale

Delivering the right amount of IT resources when needed, from the right geographic location.

### Productivity

Removes the need for “racking and stacking”, hardware set up, software patching and time consuming IT management chores.

### Performance

Secure data centres, regularly upgraded to the latest generation of fast and efficient computing hardware.

### Types of cloud computing

Public, Private, and Hybrid. Not all clouds are the same. We help demystify the options and find the right solution for your specific needs.

*“We have worked with Paradise Computing for over 10 years. During this time, the team has successfully provided Sage and LAN support for both our head office and pubs. Most recently, the Paradise Computing team has made sure that the management of migrating our company to the cloud-based Office 365 has run efficiently and smoothly.”*

*Paradise Computing is a very professional organisation. The nature and size of the company allows the team to remain completely customer focused; ensuring that they have the ability to react to your needs immediately either over the phone or in person.”*

*McManus Pub Company*

# High Confidence Trusted cloud migration

Having decades of experience helping customers adopt new technology, we understand how challenging it can be to transition business-critical investments to the cloud. Our goal is to ensure customers know their migration options, feel confident during migration, and ultimately set up their business for low-friction Azure adoption. Join thousands of customers who are migrating to Azure using a proven and trusted methodology.

Paradise will support you to:

Assess

Migrate

Optimise

Secure

Manage

## Microsoft 365

Transformation to a modern desktop helps you to foster a highly secure workspace, empowered by the latest productivity, teamwork and collaboration experiences for your organisation. Making the shift also removes much of the pain of keeping your desktop environment secure with built-in end point protection and easier access to the latest

security updates, as well as improved information protection and integrated identity and access management.

Ensure you are always up to date, on all your devices, wherever you are. Ask us about the many benefits of Microsoft Office 365.



# Training for your business

## At the heart of your organisation

Based in the heart of Northamptonshire, East Midlands, Paradise offers business training courses from our dedicated training suite on the beautiful Althorp Estate in Northampton, as well as closed sessions, one to one and half day workshops at your place of work. Our experienced and engaging training team are based in several areas throughout the UK and can travel to a location that is convenient to you.

## Learning culture

We develop and deliver a meaningful learning experience for you. By utilising our free Training Needs Analysis, we help identify skills, knowledge and behaviours that will directly support the strategic aims and functions of your organisation.

## Impactful delivery

By combining expertise in learning, subject matter and industry knowledge, Paradise creates innovative, high impact and relevant learning to help you develop essential business skills, knowledge and behaviours that are readily transferable to your workplace.

We specialise in Microsoft Courses, Professional Development and Sage. We can also design or source specialist courses by request, just let us know what you need.

*"Paradise Computing has been providing us with MS Office classroom training for 10+ years. I have been very impressed with the quality of the training. All of the feedback is positive from our customers and the trainers are very knowledgeable on their subject matter, very reliable and professional in how they deliver the class room session. Communication with Paradise has also been excellent when liaising with them about course planning and delivery. They are always happy to meet up, offer bespoke training and have the ability to adapt their training to suit the needs of the learner in the classroom. I cannot recommend them highly enough."*

*LGSS Learning and Development Trainer Advisor, Northamptonshire County Council*



# Development for your people

Join us on any of these popular subjects or book your own personalised course. For a full list of course outlines, dates and prices, visit us at [www.paradisetraining.co.uk](http://www.paradisetraining.co.uk). For more specialised training, we can tailor your learning experience to meet your individual needs. Just ask.

## Microsoft

Access  
Excel  
OneNote  
Outlook  
Power BI  
PowerPoint  
Project  
Publisher  
SharePoint  
Teams  
Visio  
Word

## Professional Development

Assertiveness and Personal Impact  
Collaborative Leadership  
Conflict Management  
Data Security Awareness  
Dealing with Difficult People  
Effective Communication and Influencing Skills  
Emergency First Aid at Work  
Emotional Intelligence  
Finance for Non-Finance Managers  
Leadership Skills  
Mental Health Awareness in the Workplace  
Presenting with Confidence  
Problem Solving and Decision Making  
Sage  
Stepping Up to Management  
Team Building  
Time Management - The Easy Way  
Train the Trainer  
WordPress



# Supporting you our leadership team



## Jonathon Berg - Managing Director

Jonathon is a long-time IT industry professional having gained a Computers and Cybernetics degree in 1983. After spells helping set up early-adopter computing companies in London during the 1980's Jonathon was a founder director of Paradise Computing Ltd enabling the company to make best use of his Development, Project Management and Consultancy skills. Jonathon is also Microsoft, Sage and Prince II certified.



## Anthony Lester - Director of Software Services

Anthony heads up our software team and is highly respected for his knowledge and work ethic. Anthony joined Paradise in 2004 and, having worked with Sage 200 for nearly 20 years, knows more about the product than most people alive. His combination of development skills and product knowledge make him the best resource in regard to knowing what is possible with the Sage 200 software and how to approach difficult challenges.



## Kevin Ritchie - Development Team Leader

Since joining Paradise in 2006 as a developer, Kevin has worked his way up the ranks to head up the Development Team. His deep knowledge of development tools and platforms, including Visual Studio, .Net, C#, SQL and Azure, built up over 20 years, mean he is highly respected by his team. His experience in developing stand-alone products as well as Sage 200 add-ons means he can accurately forecast timescales and challenges for any development project.



## Dominic Saunders - Infrastructure Services Team Leader

Dominic provides a calm and assured service to all our customers through his knowledge of Azure and other cloud-hosting technologies. As an early adopter of both cloud and Azure, Paradise is proud to offer a best-of-breed service around cloud delivery and Dominic ensures that his team addresses all the issues that arise to ensure the availability, integrity and confidentiality of our customer solutions.



## Karen Love - Operations Director

Karen heads up the back office at Paradise and oversees the smooth running of all the internal systems including Finance, HR, Office Management and Training. Despite being warm and courteous with everyone she deals with, her reliability, efficiency and attention to detail is legendary and as a result Paradise runs as a tight ship and cost-efficient business, bringing benefits to staff, suppliers and customers alike.

# Our passions

## #doITbetter

We are more than just Paradise employees. We take ownership of what we do and we all have a vested interest in the success of our company, your business and our community. Together we work towards making better outcomes for us all.

We enjoy supporting and encouraging the many events, sporting activities and charitable endeavours of our team members and customers.

Our community is important to us and we give back through helping organisations like Rotary and the Limbless Association. We also offer free training courses for Right Resolution CIC, to support their amazing work helping Care Leavers aged 16-24 to reach their aspirations in education, employment and training, whilst boosting their confidence and self-esteem.

We are also proud to be associated with our local professional and grass roots sports teams, including Northampton Saints Rugby Club and Northants Recreational Cricket, sponsoring one of our youth County Cricket teams.







# Paradise

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HM Government  
**G-Cloud**  
Supplier